#### HART COUNTY HOSPITAL AUTHORITY

**Quarterly Meeting** 

October 18, 2011 5:00 PM Classroom

MEMBERS:

Tony Hilton, Chairman

Alice Glenn, Vice Chair

Pudge Smith, Treasurer

Jim Spencer Larry Fouch Scott Hardigree Robert Clark Gordon Irwin, DO Robert Hummer, MD

TCHS STAFF: Chuck Adams, CEO

Steve Barber, CFO

David Seagraves, Hospital CEO

Jerry Wise, Hospital COO Marsha Beck, Adm. HHCC Kimberly Massey, Controller

#### **AGENDA**

- 1. CALL TO ORDER
- 2. ACCEPTANCE OF MINUTES July 19, 2011
- 3. FINANCE COMMITTEE REPORT Pudge Smith
- 4. ELECTION OF OFFICERS Scott Hardigree
  - A. Chairman Tony Hilton
  - B. Vice Chairman Alice Glenn
  - C. Treasurer Pudge Smith
- 5. NEW BUSINESS Tony Hilton
  - A. After hours clinic
  - B. Next quarterly meeting January 17, 2012 at 5:00PM
- ADJOURNMENT

#### **MINUTES**

## HART COUNTY HOSPITAL AUTHORITY

**Quarterly Meeting** 

October 18, 2011 Hart County Hospital Class Room 5:00 p.m.

Members Present:

Tony Hilton, Chairman Alice Glenn, Vice Chair Pudge Smith, Treasurer

Scott Hardigree Robert Clark James E. Spencer Gordon Irwin, DO Larry Fouch

Robert Ridgway, HCH Authority Attorney

Members Absent:

Cobb Foundation BOD:

Jack Edmunds

TCHS Staff:

David Seagraves, Acute Care CEO

Tony Hilton, Chairman, called the meeting to order.

The minutes of the July 19, 2011 meeting were presented and approved as presented.

#### **HCHA FINANCE COMMITTEE REPORT**

Pudge Smith presented the Treasurer's Report. The balance as of October 18, 2011 was \$193.699.25.

#### **HCHA ELECTION OF OFFICERS**

Scott Hardigree presented the nomination for the new Officers to serve the term beginning January 1, 2012 and ending December 31, 2012. Those nominated were Tony Hilton, Chairman; Alice Glenn, Vice Chairman; Pudge Smith, Treasurer. Ballots were dispensed to each member. Tony Hilton, Alice Glenn and Pudge Smith were elected as the Officers for the 2012 term.

HCHA Election of Authority Members will be held at a later date due to a delay in paperwork from the County Commissioners.

#### HOSPITAL ADMINISTRATIVE REPORT

David Seagraves presented the Administrative Report.

- Financial Statements
  - There was a brief review of the financial statements through September 2011. There
    was a net income loss of \$280,450 for the month and a loss of \$2,415,012 for the
    year.

#### □ Board Planning Retreat

- We just completed the Board Planning Retreat which began Sunday afternoon and ended at lunch today. We shared construction updates specific to the project for both the hospital and medical office building (MOB). The MOB has about 29,000 sq ft of usable space. There is only 6,000 sq ft of space that is uncommitted at this point. Commitments for a significant amount of space have been made by several different practices including Dr. Varana for oncology services, Toccoa Clinic, Northeast Georgia Heart Center and Gastroenterology Associates of Gainesville. NGTC is talking about the possibility of developing a second MOB at some point.
- Construction Update
  - We are now to the point that if things continue to progress as they have up to this
    point, we should be 50% complete by the end of November. The contractor is
    hanging sheet rock in the C section of the building.
  - Maregatti Interiors will be providing us with updated finish boards next week. This
    will include not only the wallpaper, curtain material and carpeting, but also
    furniture selections and finishes with fabric and vinyl for the waiting rooms and
    patient rooms.
- Transition Planning
  - We are working with NEO, Inc. on the transition of both hospitals to make sure everything is addressed, whether it is moving people, dealing with subcontractors, regulatory notifications, etc, to make sure tasks are reflected on the schedule and there is appropriate ownership assigned.
- Regulatory Notifications
  - We discussed several regulatory items that will need to be addressed such as the blue "H" hospital signs that will have to be removed and repositioned at the appropriate time. There has to be a legal notification in the paper that tells people where their medical records will be and how to obtain a copy. We also have to notify the Department of Community Health and Office or Regulatory Services.
- Physician Recruitment
  - We provided the Board with an update on physician recruitment. We are actively searching for a General Surgeon in a joint venture with Toccoa Clinic as well as several other specialties.

#### **HCHA NEW BUSINESS**

- □ After Hours Clinic
  - MedLink of Georgia has expressed an interest in an urgent care clinic that would operate nights and weekends. They are a Federal Qualified Health Center (FQHC) which means they get a better reimbursement rate and they are a not-for-profit organization. They hope to have a couple of proposals for us to look at by the end of November or early December. One would be associated with using the HCH ER and one using the existing office space they are currently occupying.

The meeting was adjourned. The next quarterly meeting will be held on January 17, 2012 at 5:00PM in the Hart County Hospital Class Room.

Tony Hilton, Chairman

# HART COUNTY HOSPITAL AUTHORITY Financial Summary October 18, 2011

#### **SAVINGS ACCOUNT**

Bank of America	
Balance June 30, 2011	\$ 5,653.96
Interest July through September	<u>.71</u>
Balance September 30, 2011	\$ 5,654.67

#### **CERTIFICATES OF DEPOSIT**

	•
First Citizens	\$105,856.60
18 month maturing 5/2/2012 APY 1.4%	•
Athens First Bank and Trust	\$ 82,187.98
14 month maturing 2/5/2012 APY 1.0%	•
Total	\$193,699,25

# HART COUNTY HOSPITAL STATEMENT OF OPERATIONS For Nine Months Ended September 30, 2011

Current   Sudget   Prior Year   REVENUES   G33,008   940,740   747,693   Inpatient   6,455,761   7,349,188   6,623,881   1,815,381   1,997,195   1,689,454   Outpatient   16,224,767   15,249,051   13,791,495   1,889,454   Outpatient   16,224,767   15,249,051   13,791,495   3,811,193   2,448,442   2,937,936   2,472,767   GROSS Revenues   22,681,009   22,598,239   20,596,500   2,448,442   2,937,936   2,472,767   GROSS Revenues   7,744,177   7,434,821   5,617,184   3,617,249   2,458,01   217,407   179,008   Medicar Contractual Adjustments   2,088,824   1,672,269   1,661,227   1,27041   237,973   154,099   Other Deductions   11,493,443   10,937,549   3,905,471   1,189,145   1,421,961   1,267,391   TOTAL Deductions   11,493,443   10,937,549   3,905,471   1,277,075   1,515,475   1,205,376   NET Patient Care Revenue   11,187,567   11,660,690   10,691,028   1,7779   11,160   11,331   Other Income   152,220   1,21,865   119,607   1,277,075   1,527,135   1,216,707   TOTAL Operating Revenue   11,339,787   1,782,355   1,810,635   1,277,05   1,527,135   1,216,707   TOTAL Operating Revenue   1,239,787   1,472,755   1,515,447   1,402,141   1,403,141   1,		M	ONTH - TO - DAT	Έ		· ·	EAR - TO - DATE	
REVENUES		Current	Budget	<b>Prior Year</b>				
1,815,881   1,997,196   1,689,454   0utpatient   16,224,767   15,249,051   13,791,436   5   2,448,442   2,937,936   2,472,767   GROSS Revenues   2,681,009   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   245,801   217,407   179,008   Mediciare Contractual Adjustments   2,088,824   4,672,269   1,661,229   1,270,41   237,973   154,099   245,801   1,421,961   1,267,391   107AL Deductions   1,493,443   10,937,549   9,905,471   1,189,443   1,189,673   1	1				REVENUES		Dauget	riioi reai
1,815,381   1,997,196   1,689,454   0,ttpatient   16,224,767   15,249,055   13,791,459   5   2,448,442   2,937,936   2,472,767   GROSS Revenues   2,881,09   22,581,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   20,596,500   22,598,239   245,801   217,407   179,008   Medicare Contractual Adjustments   2,088,824   4,672,269   1,621,269   1,621,269   1,229,273   154,099   245,801   217,041   237,973   154,099   154,099   1,261,239   1,261,239   1,261,239   1,261,239   1,261,239   1,261,339   1,267,339   1,267,339   1,267,339   1,267,339   1,261,239	2	633,008	940,740	747,693		6.455.761	7.349.188	6 623 881
S2	3	1,815,381	1,997,196		•			
DEDUCTIONS from Revenue	4	52	0		•			
DEDUCTIONS from Revenue	5	2,448,442	2,937,936		<del>-</del>			
8         816,304         966,581         934,284         Medicare Contractual Adjustments         7,744,172         7,348,821         6,617,184           19         245,801         217,407         179,008         Medicaid Contractual Adjustments         2,088,824         1,672,269         1,661,229           11         1,189,145         1,421,961         1,267,391         TOTAL Deductions         11,493,443         10,937,549         9,905,471           13         1,259,296         1,515,975         1,205,376         NET Patient Care Revenue         11,187,567         11,660,690         10,691,028           14         1,7779         11,160         11,331         Other Income         152,220         121,865         119,607           15         1,7779         11,160         11,331         Other Income         152,220         121,865         119,607           16         1,277,075         1,527,135         1,216,007         TOTAL Operating Revenue         11,339,787         11,782,555         10,810,635           17         EXPENSES           18         EXPENSES           19         425,266         454,364         446,041         Salaries         3,876,935         4,958,688         4,069,846 <td< td=""><td>6</td><td></td><td></td><td></td><td></td><td>,00,000</td><td>,050,255</td><td>20,550,500</td></td<>	6					,00,000	,050,255	20,550,500
8         816,304         966,581         934,284         Medicare Contractual Adjustments         7,744,172         7,348,821         6,617,184           19         245,801         217,407         179,008         Medicaid Contractual Adjustments         2,088,824         1,672,269         1,661,229           11         1,189,145         1,421,961         1,267,391         TOTAL Deductions         11,493,443         10,937,549         9,905,471           13         1,259,296         1,515,975         1,205,376         NET Patient Care Revenue         11,187,567         11,660,690         10,691,028           14         1,7779         11,160         11,331         Other Income         152,220         121,865         119,607           15         1,7779         11,160         11,331         Other Income         152,220         121,865         119,607           16         1,277,075         1,527,135         1,216,007         TOTAL Operating Revenue         11,339,787         11,782,555         10,810,635           17         EXPENSES           18         EXPENSES           19         425,266         454,364         446,041         Salaries         3,876,935         4,958,688         4,069,846 <td< td=""><td>7</td><td></td><td></td><td></td><td>DEDUCTIONS from Revenue</td><td></td><td></td><td></td></td<>	7				DEDUCTIONS from Revenue			
245,801   217,407   179,008   Medicaid Contractual Adjustments   2,088,824   1,672,269   1,661,229   1,794   1,794   1,794   1,287,373   154,099   Other Deductions   1,493,443   10,937,549   9,905,471   1,793,443   10,937,549   9,905,471   1,793,443   10,937,549   9,905,471   1,793,473   1,259,296   1,515,975   1,205,376   NET Patient Care Revenue   11,187,567   11,660,690   10,691,028   1,7779   11,160   11,331   Other Income   152,220   121,865   10,810,635   1,277,075   1,527,135   1,216,707   TOTAL Operating Revenue   11,339,787   11,782,555   10,810,635   128,968   161,491   161,062   Employee Benefits   1,214,403   1,472,775   1,515,447   10   900   0   Contract Labor   845   5,400   4,230   86,777   89,143   84,147   Purchased Services   860,998   955,626   831,771   119,235   134,421   140,832   Professional Fees   1,137,510   1,185,945   1,179,919   15,938   12,471   9,700   Physician Recruitment   107,369   112,239   89,523   126,350   53,244   47,653   Management Fees   610,181   479,196   441,923   10,553   12,490   10,467   Rent / Lease Equipment   37,587   108,711   92,394   46,567   39,018   33,47   Repairs & Maintenance   37,475   41,499   22,984   28,662   Utilities   268,461   267,603   267,261   14,853   24,300   23,968   Insurance   137,638   222,200   218,934   24,200   23,984   28,662   Utilities   268,461   267,603   267,261   13,656   9,159   6,913   Other Expenses   101,373   80,860   60,503   12,705   13,656   9,159   6,913   Other Expenses   101,373   80,860   60,503   13,656   7,231   70,007   Depreciation & Amortization   577,161   650,817   652,178   30,064   14,611   14,325   Interest   100,007   162,165   159,477	8	816,304	966,581	934,284		7.744.172	7.434.821	6 617 184
127,041   237,973   154,099   Cher Deductions   1,660,447   1,830,459   1,627,058   1,189,145   1,421,961   1,267,391   TOTAL Deductions   11,493,443   10,937,549   9,905,471   12   12   1,259,296   1,515,975   1,205,376   NET Patient Care Revenue   11,187,567   11,660,690   10,691,028   15   1,277,075   1,527,135   1,216,707   TOTAL Operating Revenue   15,220   121,865   119,607   15   1,277,075   1,527,135   1,216,707   TOTAL Operating Revenue   11,339,787   11,782,555   10,810,635   17,777   11,160   11,331   Other Income   152,220   121,865   119,607   17,777   11,216,077   11,216,077   10,810,635   12,220   121,865   119,607   12,220   121,865   119,607   12,220   121,865   119,607   12,220   121,865   119,607   12,220   121,865   119,607   12,220   121,865   119,607   12,220   121,865   119,607   12,220   121,865   119,607   12,220   121,865   119,607   12,220   121,865   119,607   12,220   121,865   120,805   122,906   454,364   446,041   Salaries   1,214,403   1,472,775   1,515,447   19,235   134,421   140,832   Porfessional Fees   1,137,510   1,185,945   1,179,919   119,235   134,421   140,832   Porfessional Fees   1,137,510   1,185,945   1,179,919   149,211   194,199   171,793   190,1916   149,211   194,199   171,793   190,1916   149,211   194,199   171,793   190,1916   149,211   194,199   171,793   190,1916   149,211   194,199   171,793   190,1916   112,239   89,523   126,350   53,244   47,963   Management Fees   610,418   479,196   441,923   445,563   13,447   9,055   9,256   7,035   Information Systems   77,485   83,307   64,002   44,563	9	245,801	217,407			, ,		
1,189,145	10	127,041	237,973	154,099				
1,259,296	11							
17,779	12					, 100, 110	20,007,545	3,303,471
11,779	13	1,259,296	1,515,975	1,205,376	NET Patient Care Revenue	11,187,567	11.660.690	10.691.028
1,277,075	14					,,-	3	
1,277,075	15	17,779	11,160	11,331	Other Income	152,220	121.865	119.607
EXPENSES    19	16	1,277,075	1,527,135	1,216,707	TOTAL Operating Revenue			
19       425,266       454,364       446,041       Salaries       3,876,935       4,058,688       4,069,846         10       128,968       161,491       161,062       Employee Benefits       1,214,403       1,472,775       1,515,447         10       900       0       Contract Labor       845       5,400       4,230         12       86,777       89,143       84,147       Purchased Services       860,998       955,626       831,771         13       119,235       134,421       140,832       Professional Fees       1,137,510       1,185,945       1,179,919         149,211       194,199       171,793       Supplies       1,492,630       1,560,625       1,352,947         15,938       12,471       9,700       Physician Recruitment       107,369       112,239       89,523         126,350       53,244       47,963       Management Fees       610,418       479,196       441,923         17       9,055       9,256       7,035       Information Systems       77,485       83,307       64,002         18       10,553       12,490       10,467       Ren/ Lease Equipment       93,587       108,711       92,394         4       6,567       39,01	17			**			Ŷ.	
128,968         161,491         161,062         Employee Benefits         1,214,403         1,472,775         1,515,447           11         0         900         0         Contract Labor         845         5,400         4,230           12         86,777         89,143         84,147         Purchased Services         860,998         955,626         831,771           13         119,235         134,421         140,832         Professional Fees         1,137,510         1,185,945         1,179,919           149,211         194,199         171,793         Supplies         1,492,630         1,560,625         1,352,947           15,938         12,471         9,700         Physician Recruitment         107,369         112,239         89,523           16         126,350         53,244         47,963         Management Fees         610,418         479,196         441,923           79,055         9,256         7,035         Information Systems         77,485         83,307         64,002           8         10,553         12,490         10,467         Rent / Lease Equipment         93,587         108,711         92,394           9         46,567         39,018         33,847         Repairs & Maintenance	18				EXPENSES	•	1	
128,968	19	425,266	454,364	446,041	Salaries	3,876,935	4.058.688	4.069.846
11         0         900         0         Contract Labor         845         5,400         4,230           12         86,777         89,143         84,147         Purchased Services         860,998         955,626         831,771           119,235         134,421         140,832         Professional Fees         1,137,510         1,185,945         1,79,919           14         149,211         194,199         171,793         Supplies         1,42,630         1,560,625         1,352,947           15         15,938         12,471         9,700         Physician Recruitment         107,369         112,239         89,523           16         126,350         53,244         47,963         Management Fees         610,418         479,196         441,923           17         9,055         9,256         7,035         Information Systems         77,485         83,307         64,002           19         46,567         39,018         33,847         Rentr / Lease Equipment         93,587         108,711         92,394           24,990         28,984         28,662         Utilities         268,461         267,603         267,261           14,4853         24,300         23,958         Insurance         <	20	128,968	161,491	161,062	Employee Benefits			
12         86,777         89,143         84,147         Purchased Services         860,998         955,626         831,771           13         119,235         134,421         140,832         Professional Fees         1,137,510         1,185,945         1,179,919           149,211         194,199         171,793         Supplies         1,492,630         1,560,625         1,352,947           15         15,938         12,471         9,700         Physician Recruitment         107,369         112,239         89,523           16         126,350         53,244         47,963         Management Fees         610,418         479,196         441,923           17         9,055         9,256         7,035         Information Systems         77,485         83,307         64,002           8         10,553         12,490         10,467         Rent / Lease Equipment         93,587         108,711         92,394           46,567         39,018         33,847         Repairs & Maintenance         370,024         365,006         358,683           24,990         28,984         28,662         Utilities         268,461         267,603         267,261           14,853         24,300         23,986         Insurance	21	0	900				',	
119,235   134,421   140,832   Professional Fees   1,137,510   1,185,945   1,179,919     149,211   194,199   171,793   Supplies   1,492,630   1,560,625   1,352,947     15,938   12,471   9,700   Physician Recruitment   107,369   112,239   89,523     126,350   53,244   47,963   Management Fees   610,418   479,196   441,923     19,055   9,256   7,035   Information Systems   77,485   83,307   64,002     10,553   12,490   10,467   Rent / Lease Equipment   93,587   108,711   92,394     46,567   39,018   33,847   Repairs & Maintenance   370,024   365,006   358,683     24,990   28,984   28,662   Utilities   268,461   267,603   267,261     14,853   24,300   23,968   Insurance   137,638   222,520   218,934     4,260   4,545   (1,092)   Travel & education   27,475   41,499   26,512     12,708   12,708   47,405   Provider-based Taxes   132,934   132,936   47,405     4 292,806   333,514   262,034   Bad Debt (Net)   2,989,127   2,565,351   2,675,249     13,656   9,159   6,913   Other Expenses   101,373   80,860   60,503     1,481,194   1,574,206   1,480,777   TOTAL Operating Expenses   13,499,213   13,698,287   13,296,549     (16,902)   23,170   254   Non-Operating Revenue (Loss)   (2,159,426)   (1,915,732)   (2,485,913)     56,366   72,313   70,097   Depreciation & Amortization   577,161   650,817   652,178     3 3,064   14,611   14,325   Interest   120,077   162,165   159,477     5 9,430   86,924   84,422   TOTAL Non-Operating Expense   697,238   812,982   811,655	22 ,-	86,777	89,143	84,147	Purchased Services			
14       149,211       194,199       171,793       Supplies       1,492,630       1,560,625       1,352,947         15       15,938       12,471       9,700       Physician Recruitment       107,369       112,239       89,523         16       126,350       53,244       47,963       Management Fees       610,418       479,196       441,923         17       9,055       9,256       7,035       Information Systems       77,485       83,307       64,002         18       10,553       12,490       10,467       Rent / Lease Equipment       93,587       108,711       92,394         19       46,567       39,018       33,847       Repairs & Maintenance       370,024       365,006       358,683         10       24,990       28,984       28,662       Utilities       268,461       267,603       267,261         14,853       24,300       23,968       Insurance       137,638       222,520       218,934         12,708       12,708       47,405       Provider-based Taxes       132,934       132,934       132,936       47,405         292,806       333,514       262,034       Bad Debt (Net)       2,989,127       2,565,355       2,565,249	23 (	119,235				•	•	
15         15,938         12,471         9,700         Physician Recruitment         107,369         112,239         89,523           16         126,350         53,244         47,963         Management Fees         610,418         479,196         441,923           17         9,055         9,256         7,035         Information Systems         77,485         83,307         64,002           18         10,553         12,490         10,467         Rent / Lease Equipment         93,587         108,711         92,394           19         46,567         39,018         33,847         Repairs & Maintenance         370,024         365,006         358,683           24,990         28,984         28,662         Utilities         268,461         267,603         267,261           14,853         24,300         23,968         Insurance         137,638         222,520         218,934           12,708         12,708         47,405         Provider-based Taxes         132,934         132,936         47,405           4         292,806         333,514         262,034         Bad Debt (Net)         2,989,127         2,565,351         2,675,249           5         13,656         9,159         6,913         Other Expe	,	149,211						
16       126,350       53,244       47,963       Management Fees       610,418       479,196       441,923         17       9,055       9,256       7,035       Information Systems       77,485       83,307       64,002         18       10,553       12,490       10,467       Rent / Lease Equipment       93,587       108,711       92,394         19       46,567       39,018       33,847       Repairs & Maintenance       370,024       365,006       358,683         10       24,990       28,984       28,662       Utilities       268,461       267,603       267,261         11       14,853       24,300       23,968       Insurance       137,638       222,520       218,934         2       4,260       4,545       (1,092)       Travel & education       27,475       41,499       26,512         3       12,708       12,708       47,405       Provider-based Taxes       132,934       132,936       47,405         4       292,806       333,514       262,034       Bad Debt (Net)       2,989,127       2,565,351       2,675,249         5       13,656       9,159       6,913       Other Expenses       101,373       80,860       60,503	25	15,938	12,471					
17         9,055         9,256         7,035         Information Systems         77,485         83,307         64,002           18         10,553         12,490         10,467         Rent / Lease Equipment         93,587         108,711         92,394           19         46,567         39,018         33,847         Repairs & Maintenance         370,024         365,006         358,683           10         24,990         28,984         28,662         Utilities         268,461         267,603         267,261           11         14,853         24,300         23,968         Insurance         137,638         222,520         218,934           2         4,260         4,545         (1,092)         Travel & education         27,475         41,499         26,512           3         12,708         12,708         47,405         Provider-based Taxes         132,934         132,936         47,405           4         292,806         333,514         262,034         Bad Debt (Net)         2,989,127         2,565,351         2,675,249           5         13,656         9,159         6,913         Other Expenses         101,373         80,860         60,503           6         1,481,194         1,574,2	!6		•		·			
18       10,553       12,490       10,467       Rent / Lease Equipment       93,587       108,711       92,394         19       46,567       39,018       33,847       Repairs & Maintenance       370,024       365,006       358,683         10       24,990       28,984       28,662       Utilities       268,461       267,603       267,261         11       14,853       24,300       23,968       Insurance       137,638       222,520       218,934         12       4,260       4,545       (1,092)       Travel & education       27,475       41,499       26,512         3       12,708       12,708       47,405       Provider-based Taxes       132,934       132,936       47,405         4       292,806       333,514       262,034       Bad Debt (Net)       2,989,127       2,565,351       2,675,249         5       13,656       9,159       6,913       Other Expenses       101,373       80,860       60,503         6       1,481,194       1,574,206       1,480,777       TOTAL Operating Revenue (Loss)       (2,159,426)       (1,915,732)       (2,485,913)         9       (16,902)       23,170       254       Non-Operating Revenue       441,652       250,463 </td <td></td> <td></td> <td>•</td> <td></td> <td><del>-</del></td> <td></td> <td></td> <td>·</td>			•		<del>-</del>			·
19       46,567       39,018       33,847       Repairs & Maintenance       370,024       365,006       358,683         10       24,990       28,984       28,662       Utilities       268,461       267,603       267,261         11       14,853       24,300       23,968       Insurance       137,638       222,520       218,934         12       4,260       4,545       (1,092)       Travel & education       27,475       41,499       26,512         3       12,708       12,708       47,405       Provider-based Taxes       132,934       132,936       47,405         4       292,806       333,514       262,034       Bad Debt (Net)       2,989,127       2,565,351       2,675,249         5       13,656       9,159       6,913       Other Expenses       101,373       80,860       60,503         6       1,481,194       1,574,206       1,480,777       TOTAL Operating Expenses       13,499,213       13,698,287       13,296,549         9       (204,118)       (47,071)       (264,070)       NET Operating Revenue (Loss)       (2,159,426)       (1,915,732)       (2,485,913)         12       56,366       72,313       70,097       Depreciation & Amortization       577,16	!8		-					
10       24,990       28,984       28,662       Utilities       268,461       267,603       267,261         11       14,853       24,300       23,968       Insurance       137,638       222,520       218,934         12       4,260       4,545       (1,092)       Travel & education       27,475       41,499       26,512         3       12,708       12,708       47,405       Provider-based Taxes       132,934       132,936       47,405         4       292,806       333,514       262,034       Bad Debt (Net)       2,989,127       2,565,351       2,675,249         5       13,656       9,159       6,913       Other Expenses       101,373       80,860       60,503         6       1,481,194       1,574,206       1,480,777       TOTAL Operating Expenses       13,499,213       13,698,287       13,296,549         7       (204,118)       (47,071)       (264,070)       NET Operating Revenue (Loss)       (2,159,426)       (1,915,732)       (2,485,913)         9       (16,902)       23,170       254       Non-Operating Revenue       441,652       250,463       404,965         12       56,366       72,313       70,097       Depreciation & Amortization       577,161<			•					
11       14,853       24,300       23,968 Insurance       137,638       222,520       218,934         12       4,260       4,545       (1,092) Travel & education       27,475       41,499       26,512         3       12,708       12,708       47,405       Provider-based Taxes       132,934       132,936       47,405         4       292,806       333,514       262,034       Bad Debt (Net)       2,989,127       2,565,351       2,675,249         5       13,656       9,159       6,913       Other Expenses       101,373       80,860       60,503         6       1,481,194       1,574,206       1,480,777       TOTAL Operating Expenses       13,499,213       13,698,287       13,296,549         7       204,118       (47,071)       (264,070)       NET Operating Revenue (Loss)       (2,159,426)       (1,915,732)       (2,485,913)         9       (16,902)       23,170       254       Non-Operating Revenue       441,652       250,463       404,965         12       56,366       72,313       70,097       Depreciation & Amortization       577,161       650,817       652,178         3       3,064       14,611       14,325       Interest       120,077       162,165       <					- · · · · · · · · · · · · · · · · · · ·			
12       4,260       4,545       (1,092) Travel & education       27,475       41,499       26,512         13       12,708       12,708       47,405       Provider-based Taxes       132,934       132,936       47,405         4       292,806       333,514       262,034       Bad Debt (Net)       2,989,127       2,565,351       2,675,249         5       13,656       9,159       6,913       Other Expenses       101,373       80,860       60,503         6       1,481,194       1,574,206       1,480,777       TOTAL Operating Expenses       13,499,213       13,698,287       13,296,549         7       (204,118)       (47,071)       (264,070)       NET Operating Revenue (Loss)       (2,159,426)       (1,915,732)       (2,485,913)         9       (16,902)       23,170       254       Non-Operating Revenue       441,652       250,463       404,965         1       2       56,366       72,313       70,097       Depreciation & Amortization       577,161       650,817       652,178         3       3,064       14,611       14,325       Interest       120,077       162,165       159,477         4       59,430       86,924       84,422       TOTAL Non-Operating Expense				•				
3       12,708       12,708       47,405       Provider-based Taxes       132,934       132,936       47,405         4       292,806       333,514       262,034       Bad Debt (Net)       2,989,127       2,565,351       2,675,249         5       13,656       9,159       6,913       Other Expenses       101,373       80,860       60,503         6       1,481,194       1,574,206       1,480,777       TOTAL Operating Expenses       13,499,213       13,698,287       13,296,549         8       (204,118)       (47,071)       (264,070)       NET Operating Revenue (Loss)       (2,159,426)       (1,915,732)       (2,485,913)         9       (16,902)       23,170       254       Non-Operating Revenue       441,652       250,463       404,965         1       56,366       72,313       70,097       Depreciation & Amortization       577,161       650,817       652,178         3       3,064       14,611       14,325       Interest       120,077       162,165       159,477         4       59,430       86,924       84,422       TOTAL Non-Operating Expense       697,238       812,982       811,655								
4       292,806       333,514       262,034       Bad Debt (Net)       2,989,127       2,565,351       2,675,249         5       13,656       9,159       6,913       Other Expenses       101,373       80,860       60,503         6       1,481,194       1,574,206       1,480,777       TOTAL Operating Expenses       13,499,213       13,698,287       13,296,549         8       (204,118)       (47,071)       (264,070)       NET Operating Revenue (Loss)       (2,159,426)       (1,915,732)       (2,485,913)         9       (16,902)       23,170       254       Non-Operating Revenue       441,652       250,463       404,965         1       2       56,366       72,313       70,097       Depreciation & Amortization       577,161       650,817       652,178         3       3,064       14,611       14,325       Interest       120,077       162,165       159,477         4       59,430       86,924       84,422       TOTAL Non-Operating Expense       697,238       812,982       811,655		•						
5       13,656       9,159       6,913       Other Expenses       101,373       80,860       60,503         6       1,481,194       1,574,206       1,480,777       TOTAL Operating Expenses       13,499,213       13,698,287       13,296,549         7       (204,118)       (47,071)       (264,070)       NET Operating Revenue (Loss)       (2,159,426)       (1,915,732)       (2,485,913)         9       (16,902)       23,170       254       Non-Operating Revenue       441,652       250,463       404,965         1       2       56,366       72,313       70,097       Depreciation & Amortization       577,161       650,817       652,178         3       3,064       14,611       14,325       Interest       120,077       162,165       159,477         4       59,430       86,924       84,422       TOTAL Non-Operating Expense       697,238       812,982       811,655								
6       1,481,194       1,574,206       1,480,777       TOTAL Operating Expenses       13,499,213       13,698,287       13,296,549         7       8       (204,118)       (47,071)       (264,070)       NET Operating Revenue (Loss)       (2,159,426)       (1,915,732)       (2,485,913)         9       (16,902)       23,170       254       Non-Operating Revenue       441,652       250,463       404,965         1       2       56,366       72,313       70,097       Depreciation & Amortization       577,161       650,817       652,178         3       3,064       14,611       14,325       Interest       120,077       162,165       159,477         4       59,430       86,924       84,422       TOTAL Non-Operating Expense       697,238       812,982       811,655								
7       8       (204,118)       (47,071)       (264,070)       NET Operating Revenue (Loss)       (2,159,426)       (1,915,732)       (2,485,913)         9       (16,902)       23,170       254       Non-Operating Revenue       441,652       250,463       404,965         1       2       56,366       72,313       70,097       Depreciation & Amortization       577,161       650,817       652,178         3       3,064       14,611       14,325       Interest       120,077       162,165       159,477         4       59,430       86,924       84,422       TOTAL Non-Operating Expense       697,238       812,982       811,655					·			
8 (204,118) (47,071) (264,070) NET Operating Revenue (Loss) (2,159,426) (1,915,732) (2,485,913) 9 (16,902) 23,170 254 Non-Operating Revenue 441,652 250,463 404,965 1 2 56,366 72,313 70,097 Depreciation & Amortization 577,161 650,817 652,178 3 3,064 14,611 14,325 Interest 120,077 162,165 159,477 4 59,430 86,924 84,422 TOTAL Non-Operating Expense 697,238 812,982 811,655		- <b>,,</b>	_,	<b>_,</b> ,	The state of the s	-0, 100,220	10,030,207	13,230,343
9 (16,902) 23,170 254 Non-Operating Revenue 441,652 250,463 404,965  2 56,366 72,313 70,097 Depreciation & Amortization 577,161 650,817 652,178  3 3,064 14,611 14,325 Interest 120,077 162,165 159,477  4 59,430 86,924 84,422 TOTAL Non-Operating Expense 697,238 812,982 811,655		(204,118)	(47,071)	(264,070)	NET Operating Revenue (Loss)	(2,159,426)	(1.915.732)	(2,485,913)
1 2 56,366 72,313 70,097 Depreciation & Amortization 577,161 650,817 652,178 3 3,064 14,611 14,325 Interest 120,077 162,165 159,477 4 59,430 86,924 84,422 TOTAL Non-Operating Expense 697,238 812,982 811,655 5	9	• •				(=,===,==,	(-,,,	(_,,,,,,
1 2 56,366 72,313 70,097 Depreciation & Amortization 577,161 650,817 652,178 3 3,064 14,611 14,325 Interest 120,077 162,165 159,477 4 59,430 86,924 84,422 TOTAL Non-Operating Expense 697,238 812,982 811,655 5	0	(16,902)	23,170	254	Non-Operating Revenue	441,652	250.463	404.965
2     56,366     72,313     70,097     Depreciation & Amortization     577,161     650,817     652,178       3     3,064     14,611     14,325     Interest     120,077     162,165     159,477       4     59,430     86,924     84,422     TOTAL Non-Operating Expense     697,238     812,982     811,655       5			•			<b>,</b> <del>,</del>	,	,
3 3,064 14,611 14,325 Interest 120,077 162,165 159,477 4 59,430 86,924 84,422 TOTAL Non-Operating Expense 697,238 812,982 811,655		56,366	72,313	70,097	Depreciation & Amortization	577.161	650.817	652.178
4 59,430 86,924 84,422 TOTAL Non-Operating Expense 697,238 812,982 811,655					7 4	•	•	
5								
			•	•	,	,		<b>-,</b> -
		(280,450)	(110,825)	(348,239)	NET Income (Loss)	(2,415,012)	(2,478,251)	(2,892,603)
					• •			

## Hospital Operating Statistics Report For Nine Months Ended September 30, 2011

HOSPITAL		Hart County Hospital					
		, 200	Current	Year - to - Da			ate
			Month		Current		Prior
1							
2	Bad Debt Expense	\$	163,917	\$	2,107,588	\$	1,485,431
3	Bad Debt Recoveries		(29,670)	\$	(184,873)	\$	(145,010)
4	Indigent / Charity Care	\$ \$	158,559	\$	1,066,413	\$	1,334,828
5	Revenue from Self-Pay	\$	327,606	\$	3,224,689	\$	2,851,524
6	Bad Debt % Self-Pay		89.4%		92.7%		93.8%
7	•						
8	Patient Days						
9	Acute		225		2,000		2,271
10	Equivalent OP		645		5,026		4,728
11	Swing Bed		0		0		210
12							
13	Percent Occupancy						
14	Acute / Swing Bed		9.1%		8.9%		11.1%
15	Avg. Lengths of Stay		3.26		3.62		3.35
16	Avg. Daily Census		7.50		7.33	*	8.32
17							•
18	<u>Discharges</u>						
19	Acute	٠	69		553		678
20	Deliveries		N/A		N/A		N/A
21							
22	<u>Outpatient</u>						
23	ER Visits		761		6,487		6,236
24	Scopes / Surgeries		75		782		721
25							
26	M'Care Case Mix Index		1.2228		1.3228		1.1867
27	M'Caid Case Mix Index		1.0365		1.1913		1.3091
28			<b>5</b> .				,
29	<u>Financial Class - Hosp.</u>						
30	Medicare		50.9%		52.7%		54.5%
31	Medicaid		15.5%		12.7%		10.5%
32	Commercial		20.2%		20.4%		21.2%
33	Private Pay		13.4%		14.2%		13.8%

## 2012 OFFICER ELECTION BALLOT

CHAIRMAN:	TONY HILTON	
VICE CHAIRMAN:	ALICE GLENN	<u>-</u>
TREASURER:	PUDGE SMITH	
		<b>-</b>
Malt Signature		10/18/11 Date

## 2012 OFFICER ELECTION BALLOT

CHAIRMAN:	TONY HILTON	
VICE CHAIRMAN:	ALICE GLENN	
TREASURER:	PUDGE SMITH	<u>-</u> .
Signature	on of	$\frac{10/18/1}{\text{Date}}$

## 2012 OFFICER ELECTION BALLOT

CHAIRMAN:	<b>☑</b> TONY HILTON		
VICE CHAIRMAN:	ALICE GLENN		· .
TREASURER:	PUDGE SMITH	-	
		-	: -
Auch Glenn Signature	· · · · · · · · · · · · · · · · · · ·	Date	10/18/11

## 2012 OFFICER ELECTION BALLOT

CHAIRMAN:	TONY HILTON	
		<del>-</del> .
VICE CHAIRMAN:	ALICE GLENN	
		<u>-</u>
TREASURER:	PUDGE SMITH	: :
		<del>-</del>
Signature Signature		

## 2012 OFFICER ELECTION BALLOT

CHAIRMAN:	<b>✓</b> TONY HILTON	
VICE CHAIRMAN:	✓ ALICE GLENN	<u>.</u>
		_
TREASURER:	PUDGE SMITH	
		<u>-</u> .
		; ;
Vachul 178la	uh_	10/18/11
Signature		Date

## 2012 OFFICER ELECTION BALLOT

CHAIRMAN:	<b>TONY HILTON</b>		1 · · · · · · · · · · · · · · · · · · ·
		<u>-</u>	* * * * * * * * * * * * * * * * * * *
VICE CHAIRMAN:	ALICE GLENN		\$
		-	
TREASURER:	<b>PUDGE SMITH</b>		
		-	
MO Amisk Signature	·	<u></u>	
Dignature		Daiç	

## 2012 OFFICER ELECTION BALLOT

CHAIRMAN:	TONY HILTON	
VICE CHAIDMAN	✓ ALICE GLENN	- · · · · · · · · · · · · · · · · · · ·
VICE CHAIRMAN:	✓ ALICE GLENN	* * * * * * * * * * * * * * * * * * *
TREASURER:	PUDGE SMITH	
		-
Signature	<u>u</u>	<u>/0 /18/2011</u> Date

## 2012 OFFICER ELECTION BALLOT

CHAIRMAN:	<b>∀</b> TONY HILTON	
		- -
VICE CHAIRMAN:	✓ ALICE GLENN	
		<b>-</b>
TREASURER:	PUDGE SMITH	
		<b>-</b>
Signature Signature		$\frac{10-19-11}{\text{Date}}$