

HART COUNTY HOSPITAL AUTHORITY
Quarterly Meeting

October 18, 2011
5:00 PM
Classroom

MEMBERS: Tony Hilton, Chairman
Alice Glenn, Vice Chair
Pudge Smith, Treasurer
Jim Spencer
Larry Fouch
Scott Hardigree
Robert Clark
Gordon Irwin, DO
Robert Hummer, MD

TCHS STAFF: Chuck Adams, CEO
Steve Barber, CFO
David Seagraves, Hospital CEO
Jerry Wise, Hospital COO
Marsha Beck, Adm. HHCC
Kimberly Massey, Controller

AGENDA

1. CALL TO ORDER
2. ACCEPTANCE OF MINUTES – July 19, 2011
3. FINANCE COMMITTEE REPORT – Pudge Smith
4. ELECTION OF OFFICERS – Scott Hardigree
 - A. Chairman – Tony Hilton
 - B. Vice Chairman – Alice Glenn
 - C. Treasurer – Pudge Smith
5. NEW BUSINESS – Tony Hilton
 - A. After hours clinic
 - B. Next quarterly meeting – January 17, 2012 at 5:00PM
6. ADJOURNMENT

MINUTES

HART COUNTY HOSPITAL AUTHORITY

Quarterly Meeting

October 18, 2011
Hart County Hospital Class Room
5:00 p.m.

Members Present:

Tony Hilton, Chairman
Alice Glenn, Vice Chair
Pudge Smith, Treasurer
Scott Hardigree
Robert Clark
James E. Spencer
Gordon Irwin, DO
Larry Fouch

Robert Ridgway, HCH Authority Attorney

Members Absent:

Cobb Foundation BOD:

Jack Edmunds

TCHS Staff:

David Seagraves, Acute Care CEO

Tony Hilton, Chairman, called the meeting to order.

The minutes of the July 19, 2011 meeting were presented and approved as presented.

HCHA FINANCE COMMITTEE REPORT

Pudge Smith presented the Treasurer's Report. The balance as of October 18, 2011 was \$193,699.25.

HCHA ELECTION OF OFFICERS

Scott Hardigree presented the nomination for the new Officers to serve the term beginning January 1, 2012 and ending December 31, 2012. Those nominated were Tony Hilton, Chairman; Alice Glenn, Vice Chairman; Pudge Smith, Treasurer. Ballots were dispensed to each member. Tony Hilton, Alice Glenn and Pudge Smith were elected as the Officers for the 2012 term.

HCHA Election of Authority Members will be held at a later date due to a delay in paperwork from the County Commissioners.

HOSPITAL ADMINISTRATIVE REPORT

David Seagraves presented the Administrative Report.

Financial Statements

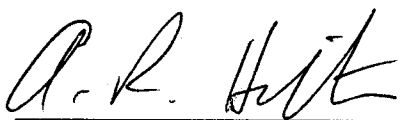
- There was a brief review of the financial statements through September 2011. There was a net income loss of \$280,450 for the month and a loss of \$2,415,012 for the year.

- Board Planning Retreat
 - We just completed the Board Planning Retreat which began Sunday afternoon and ended at lunch today. We shared construction updates specific to the project for both the hospital and medical office building (MOB). The MOB has about 29,000 sq ft of usable space. There is only 6,000 sq ft of space that is uncommitted at this point. Commitments for a significant amount of space have been made by several different practices including Dr. Varana for oncology services, Toccoa Clinic, Northeast Georgia Heart Center and Gastroenterology Associates of Gainesville. NGTC is talking about the possibility of developing a second MOB at some point.
 - Construction Update
 - We are now to the point that if things continue to progress as they have up to this point, we should be 50% complete by the end of November. The contractor is hanging sheet rock in the C section of the building.
 - Maregatti Interiors will be providing us with updated finish boards next week. This will include not only the wallpaper, curtain material and carpeting, but also furniture selections and finishes with fabric and vinyl for the waiting rooms and patient rooms.
 - Transition Planning
 - We are working with NEO, Inc. on the transition of both hospitals to make sure everything is addressed, whether it is moving people, dealing with sub-contractors, regulatory notifications, etc, to make sure tasks are reflected on the schedule and there is appropriate ownership assigned.
 - Regulatory Notifications
 - We discussed several regulatory items that will need to be addressed such as the blue "H" hospital signs that will have to be removed and repositioned at the appropriate time. There has to be a legal notification in the paper that tells people where their medical records will be and how to obtain a copy. We also have to notify the Department of Community Health and Office of Regulatory Services.
 - Physician Recruitment
 - We provided the Board with an update on physician recruitment. We are actively searching for a General Surgeon in a joint venture with Toccoa Clinic as well as several other specialties.

HCHA NEW BUSINESS

- After Hours Clinic
 - MedLink of Georgia has expressed an interest in an urgent care clinic that would operate nights and weekends. They are a Federal Qualified Health Center (FQHC) which means they get a better reimbursement rate and they are a not-for-profit organization. They hope to have a couple of proposals for us to look at by the end of November or early December. One would be associated with using the HCH ER and one using the existing office space they are currently occupying.

The meeting was adjourned. The next quarterly meeting will be held on January 17, 2012 at 5:00PM in the Hart County Hospital Class Room.



Tony Hilton, Chairman

jhs

HART COUNTY HOSPITAL AUTHORITY
Financial Summary
October 18, 2011

SAVINGS ACCOUNT

Bank of America	
Balance June 30, 2011	\$ 5,653.96
Interest July through September	 .71
Balance September 30, 2011	\$ 5,654.67

CERTIFICATES OF DEPOSIT

First Citizens	\$105,856.60
18 month maturing 5/2/2012 APY 1.4%	
Athens First Bank and Trust	\$ 82,187.98
14 month maturing 2/5/2012 APY 1.0%	
Total	\$193,699.25

HART COUNTY HOSPITAL
STATEMENT OF OPERATIONS
For Nine Months Ended September 30, 2011

MONTH - TO - DATE				YEAR - TO - DATE		
Current	Budget	Prior Year		Current	Budget	Prior Year
REVENUES						
633,008	940,740	747,693	Inpatient	6,455,761	7,349,188	6,623,881
1,815,381	1,997,196	1,689,454	Outpatient	16,224,767	15,249,051	13,791,459
52	0	35,620	Sub Acute	481	0	181,160
2,448,442	2,937,936	2,472,767	GROSS Revenues	22,681,009	22,598,239	20,596,500
DEDUCTIONS from Revenue						
816,304	966,581	934,284	Medicare Contractual Adjustments	7,744,172	7,434,821	6,617,184
245,801	217,407	179,008	Medicaid Contractual Adjustments	2,088,824	1,672,269	1,661,229
127,041	237,973	154,099	Other Deductions	1,660,447	1,830,459	1,627,058
1,189,145	1,421,961	1,267,391	TOTAL Deductions	11,493,443	10,937,549	9,905,471
1,259,296	1,515,975	1,205,376	NET Patient Care Revenue	11,187,567	11,660,690	10,691,028
17,779	11,160	11,331	Other Income	152,220	121,865	119,607
1,277,075	1,527,135	1,216,707	TOTAL Operating Revenue	11,339,787	11,782,555	10,810,635
EXPENSES						
425,266	454,364	446,041	Salaries	3,876,935	4,058,688	4,069,846
128,968	161,491	161,062	Employee Benefits	1,214,403	1,472,775	1,515,447
0	900	0	Contract Labor	845	5,400	4,230
86,777	89,143	84,147	Purchased Services	860,998	955,626	831,771
119,235	134,421	140,832	Professional Fees	1,137,510	1,185,945	1,179,919
149,211	194,199	171,793	Supplies	1,492,630	1,560,625	1,352,947
15,938	12,471	9,700	Physician Recruitment	107,369	112,239	89,523
126,350	53,244	47,963	Management Fees	610,418	479,196	441,923
9,055	9,256	7,035	Information Systems	77,485	83,307	64,002
10,553	12,490	10,467	Rent / Lease Equipment	93,587	108,711	92,394
46,567	39,018	33,847	Repairs & Maintenance	370,024	365,006	358,683
24,990	28,984	28,662	Utilities	268,461	267,603	267,261
14,853	24,300	23,968	Insurance	137,638	222,520	218,934
4,260	4,545	(1,092)	Travel & education	27,475	41,499	26,512
12,708	12,708	47,405	Provider-based Taxes	132,934	132,936	47,405
292,806	333,514	262,034	Bad Debt (Net)	2,989,127	2,565,351	2,675,249
13,656	9,159	6,913	Other Expenses	101,373	80,860	60,503
1,481,194	1,574,206	1,480,777	TOTAL Operating Expenses	13,499,213	13,698,287	13,296,549
(204,118)	(47,071)	(264,070)	NET Operating Revenue (Loss)	(2,159,426)	(1,915,732)	(2,485,913)
(16,902)	23,170	254	Non-Operating Revenue	441,652	250,463	404,965
56,366	72,313	70,097	Depreciation & Amortization	577,161	650,817	652,178
3,064	14,611	14,325	Interest	120,077	162,165	159,477
59,430	86,924	84,422	TOTAL Non-Operating Expense	697,238	812,982	811,655
(280,450)	(110,825)	(348,239)	NET Income (Loss)	(2,415,012)	(2,478,251)	(2,892,603)

Hospital Operating Statistics Report
For Nine Months Ended September 30, 2011

<u>HOSPITAL</u>	<u>Hart County Hospital</u>			
	<u>Current Month</u>	<u>Year - to - Date</u>		
		<u>Current</u>	<u>Prior</u>	
1				
2	Bad Debt Expense	\$ 163,917	\$ 2,107,588	\$ 1,485,431
3	Bad Debt Recoveries	\$ (29,670)	\$ (184,873)	\$ (145,010)
4	Indigent / Charity Care	\$ 158,559	\$ 1,066,413	\$ 1,334,828
5	Revenue from Self-Pay	\$ 327,606	\$ 3,224,689	\$ 2,851,524
6	Bad Debt % Self-Pay	89.4%	92.7%	93.8%
7				
8	<u>Patient Days</u>			
9	Acute	225	2,000	2,271
10	Equivalent OP	645	5,026	4,728
11	Swing Bed	0	0	210
12				
13	<u>Percent Occupancy</u>			
14	Acute / Swing Bed	9.1%	8.9%	11.1%
15	Avg. Lengths of Stay	3.26	3.62	3.35
16	Avg. Daily Census	7.50	7.33	8.32
17				
18	<u>Discharges</u>			
19	Acute	69	553	678
20	Deliveries	N/A	N/A	N/A
21				
22	<u>Outpatient</u>			
23	ER Visits	761	6,487	6,236
24	Scopes / Surgeries	75	782	721
25				
26	M'Care Case Mix Index	1.2228	1.3228	1.1867
27	M'Caid Case Mix Index	1.0365	1.1913	1.3091
28				
29	<u>Financial Class - Hosp.</u>			
30	Medicare	50.9%	52.7%	54.5%
31	Medicaid	15.5%	12.7%	10.5%
32	Commercial	20.2%	20.4%	21.2%
33	Private Pay	13.4%	14.2%	13.8%

**HART COUNTY HOSPITAL AUTHORITY
HARTWELL, GEORGIA**


2012 OFFICER ELECTION BALLOT

For terms beginning January 1, 2012 and ending December 31, 2012

CHAIRMAN: **TONY HILTON**

VICE CHAIRMAN: **ALICE GLENN**

TREASURER: **PUDGE SMITH**



Signature

10/18/11
Date

**HART COUNTY HOSPITAL AUTHORITY
HARTWELL, GEORGIA**


2012 OFFICER ELECTION BALLOT

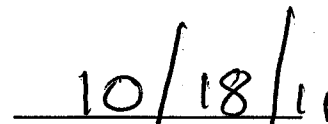
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HARTWELL, GEORGIA**

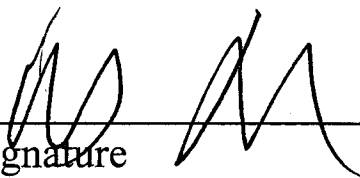
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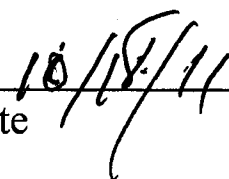
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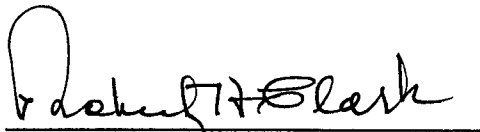
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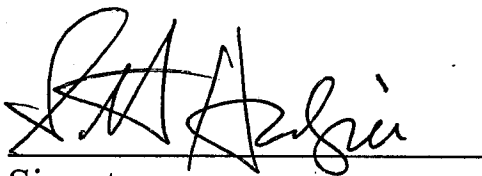
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HARTWELL, GEORGIA**

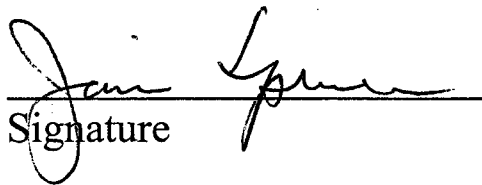
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